

Negotiated Labor and Parts Pricing Form



This form is intended for maintenance and repair vendors to document with the State of Utah a negotiated labor and parts rate for state fleet vehicle. Negotiated rates will be used by Automotive Resources International (ARI) when any State of Utah fleet vehicle is in your repair/maintenance facility. The Division of Fleet Operations (DFO) owns and manages 4,500 vehicles through its outsourced vendor, ARI. As these vehicles are located throughout the State of Utah this pricing form in no way guarantees a minimum number of vehicles to your maintenance/repair facility. Furthermore, this form and negotiated parts and labor rates listed below will not be advertised by the Division of Fleet Operations but represents a working relationship that will potentially result in referrals to your facility by DFO staff when requested to provide recommended vendors to state drivers/customers.

Please fill in items 1-7 below to complete the form (incomplete forms will not be considered):

1. Business Name (Use this form more than once for additional locations): _____
 - a. Address (Street, City, and Zip Code): _____
 - b. Telephone number _____
2. Service Advisor/Contact Person for State of Utah Vehicles: _____
 - a. Service Advisor/Contact Persons Phone number _____
3. Name of person authorizing rates: _____
 - a. Title of person authorizing rates: _____
 - b. Email address of person authorizing rates: _____
4. Labor Rate for State of Utah Vehicles (Rate charged per flat rate hour): \$____.____
 - a. I will charge flat rate per: Mitchell Alldata
5. Parts Rate (*When calculating a percentage, please use the following example: cost plus 25% = cost times 1.25.*)
Cost plus ____% increase
6. Is there any special pricing for services that you would like to offer to State of Utah vehicles?
(*Example: Oil and filter change and lube chassis.*)
 - a. Type of Service _____
 - b. Price \$____.____
7. Date this form was completed (Month/Day/Year) ____/____/____

